

JOE SMITH

email | phone | address

OBJECTIVE

[Click **here** and type objective]

EXPERIENCE

June 2009– Aug 2009 Arbor Shoe South Ridge, SC
National Sales Manager

- Increased sales from \$50 million to \$100 million.
- Doubled sales per representative from \$5 million to \$10 million.
- Suggested new products that increased earnings by 23%.

Sept 2008-June 2009 Ferguson and Bardwell South Ridge, SC
District Sales Manager

- Increased regional sales from \$25 million to \$350 million.
- Managed 250 sales representatives in 10 Western states.
- Implemented training course for new recruits — speeding profitability.

Dec 2007 Duffy Vineyards South Ridge, SC
Senior Sales Representative

- Tripled division revenues for each sales associate.
- Expanded sales to include mass market accounts.
- Expanded sales team from 50 to 100 representatives.

EDUCATION

Sept 2006 - Present Walnut Grove Secondary South Ridge, SC

- Currently in Grade _____.
- Graduated summa cum laude.

SKILLS

Include certificates, languages, additional courses & training, etc..

ACTIVITIES & INTERESTS

Include activities and interests you enjoy doing

REFERENCES

Use minimum 2 references including name, position, and contact information.